

Data Dictionary

Household Wealth and Assets

Fueling Marketing Insights

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| Variable | Description | Unit | Weight |
|-----------|---|-------------|--------|
| | GEOGRAPHY | | |
| POSTCODE | 6-Digit Postal Code | Character | |
| | MARKET SIZE | | |
| PP15_ | Total population of age 15 and up | Count | |
| НН_ТОТ | Total number of private households. A private household is a person or a group of persons, who occupy the same dwelling unit, share household expenditure and do not have a usual place of residence elsewhere in | Count | |
| | Canada. It may consist of a family group (census family) with or without other non-family persons, of two or more families sharing a dwelling, of a group of unrelated persons, or of one person living alone. Household members who are temporarily absent are considered as part of their usual household. Every person in Canada is a member of one and only one household. | | |
| HH_OWN | Percent owner households | % Household | HH_TOT |
| HH_RENT | Percent tenant households | % Household | HH_TOT |
| HH_BANDH | Percent households in band housing: Refers to the households living in Band housing arrangement, typically on an Indian reserve or settlement. | % Household | HH_TOT |
| | DWELLING VALUE | | |
| DW_AVALUE | Average value of dwellings (\$): Refers to the dollar amount expected by the owner if the dwelling were to be sold. It is the value of the entire dwelling, including the value of the land it is on and of any other structure, such as a garage, which is on the property. If the dwelling is located in a building which contains several dwellings, or a combination of residential and business premises, all of which the household owns, the value is estimated as a portion of the market value that applies only to the dwelling in which the household resides. | Dollar | нн_тот |
| DW_MVALUE | Median value of dwellings (\$): The median divides the value distribution into two equal parts: one-half of the cases falling below the median value of the property (house and lot) and one-half above the median. | | |
| DW_MINVAL | Minimal value of dwellings (\$) | Dollar | HH_TOT |
| DW_MAXVAL | Maximum value of dwellings (\$) | Dollar | HH_TOT |
| DW_VALSTD | Standard deviation (dispersion) of dwelling values in the postal code | Dollar | HH_TOT |
| | HOUSEHOLD INCOME | | |

| Variable | Description | Unit | Weight |
|-----------|---|-------------|--------|
| IN_AHH | Average household income \$. Refers to the total money income received from the following sources during the | Dollar | HH_TOT |
| | previous calendar year by a household: wages and salaries (total); net farm income; net non-farm income from | | |
| | unincorporated business and/or professional practice; Canada Child Tax benefits; Old Age Security pension and | | |
| | Guaranteed Income Supplement; benefits from Canada or Quebec Pension Plan; benefits from Employment | | |
| | Insurance; other income from government sources; dividends, interest on bonds, deposits and savings | | |
| | certificates, and other investment income; retirement pensions, superannuation and annuities, including those | | |
| | from RRSPs and RRIFs; other money income. Receipts Not Counted as Income: gambling gains and losses, | | |
| | lottery prizes, money inherited during the year in a lump sum, capital gains or losses, receipts from the sale of | | |
| | property, income tax refunds, loan payments received, lump-sum settlements of insurance policies, rebates | | |
| | received on property taxes, refunds of pension contributions, as well as all income 'in kind', such as free meals | | |
| | and living accommodations, or agricultural products produced and consumed on the farm. | | |
| IN_MHH | Median household income \$. Median is the middle number in the total households. For example, if the median | Dollar | HH_TOT |
| | household income is \$66,000, it means that exactly half of the households has income greater than or equal to | | |
| | \$66,000, and that the other half is less than or equal to the median amount. | | |
| IN_AHHDP | Average household disposable income: zero or the remaining amount of a household's income after spending | Dollar | HH_TOT |
| | on the following essentials: | | |
| | Public hospital, medical and drug plans | | |
| | Dues to unions and professional associations | | |
| | Personal taxes | | |
| | Employment insurance premiums | | |
| | Retirement and pension fund payments | | |
| | Alimony and child support | | |
| | Registered retirement savings plans. | | |
| IN_AHHDC | Average household discretionary income: zero or the remaining amount of a household's disposable income | Dollar | HH_TOT |
| | after spending on food, clothing, shelter and transportation. | | |
| IN_THH | Total number of private households (by income range) | Count | |
| IN_HH_5 | Under \$5,000 | % Household | HH_TOT |
| IN_HH0510 | \$5,000 to \$9,999 | % Household | HH_TOT |
| IN_HH1015 | \$10,000 to \$14,999 | % Household | HH_TOT |
| IN_HH1520 | \$15,000 to \$19,999 | % Household | HH_TOT |
| IN_HH2030 | \$20,000 to \$29,999 | % Household | HH_TOT |
| IN_HH3040 | \$30,000 to \$39,999 | % Household | HH_TOT |
| IN_HH4050 | \$40,000 to \$49,999 | % Household | HH_TOT |
| IN_HH5060 | \$50,000 to \$59,999 | % Household | HH_TOT |

| Variable | Description | Unit | Weight |
|-------------|---|-----------------------|----------|
| IN_HH6080 | \$60,000 to \$79,999 | % Household | HH_TOT |
| IN_HH80100 | \$80,000 to \$99,999 | % Household | HH_TOT |
| IN_HH100125 | \$100,000 to \$124,999 | % Household | HH_TOT |
| IN_HH125150 | \$125,000 to \$149,999 | % Household | HH_TOT |
| IN_HH15200 | \$150,000 to \$199,999 | % Household | HH_TOT |
| IN_HH20250 | \$200,000 to \$249,999 | % Household | HH_TOT |
| IN_HH25300 | \$250,000 to \$299,999 | % Household | HH_TOT |
| IN_HH300_ | \$300,000 and over | % Household | HH_TOT |
| IN_HEMP | Percent household income from employment. Including wages and salaries, commissions from employment, training allowances, tips and gratuities, and net self-employment income (business, professional, commission, farming and fishing income). | % Household Income | НН_ТОТ |
| IN_HGOV | Percent household income from government transfer payments. Including all payments to individuals in the household by the federal or provincial governments: Employment Insurance (EI), Goods and Services Tax Credit (GST) and Harmonized Tax Credit (HST), Canada Child Tax Benefit, Old Age Security (OAS) and net federal supplements, Canada Pension Plan (CPP) and Quebec Pension Plan (QPP), Workers' Compensation, Social Assistance and provincial refundable tax credits and Family Benefits. | % Household Income | НН_ТОТ |
| IN_HOTH | Percent household income from investment and other money receipts | % Household Income | нн тот |
| | PERSONAL INCOME | | _ |
| IN_FP15_ | Total females 15 years and over | Count | |
| IN_MP15_ | Total males 15 years and over | Count | |
| IN_PA15_ | Average population income \$ | Dollar | PP15_ |
| IN_PM15_ | Median population income \$ | Dollar | PP15_ |
| IN_FPA15_ | Average income of females 15+ | Dollar | IN_FP15_ |
| IN_MPA15_ | Average income of males 15+ | Dollar | IN_MP15_ |
| | CREDIT CARDS | | |
| CD_AMEX_S | American Express - Standard | % Population Age 15+ | PP15_ |
| CD_AMEX_GP | American Express - Gold/Platinum | % Population Age 15+ | PP15_ |
| CD_MS_S | Mastercard - Standard | % Population Age 15+ | PP15_ |
| CD_MS_GP | Mastercard - Gold/Platinum | % Population Age 15+ | PP15_ |
| CD_VISA_S | Visa - Standard | % Population Age 15+ | PP15_ |
| CD_VISA_GP | Visa - Gold/Platinum | % Population Age 15+ | PP15_ |
| CD_BAY | Credit card: Hudson's Bay | % Population Age 15+ | PP15_ |
| CD_OTHDEPT | Credit card: Other department store card(s) - Standard | % Population Age 15+ | PP15_ |
| CD_GAS | Credit card: Gas service station card(s) - Standard | % Population Age 15+ | PP15_ |
| CD_TRA | Credit card: Travel & entertainment card(s) - Standard | % Population Age 15+ | PP15_ |

| Variable | Description | Unit | Weight |
|------------|---|-------------|--------|
| ATTCRC_1 | Percent household having credit cards. Including VISA, MasterCard, American Express, Diners Club/enRoute, gas | % Household | HH_TOT |
| | station or retail store cards. | | |
| DVFCRN_1 | Percent household having credit cards: 1-2 Cards | % Household | HH_TOT |
| DVFCRN_2 | Percent household having credit cards: 3-4 Cards | % Household | HH_TOT |
| DVFCRN_3 | Percent household having credit cards: 5+ Cards | % Household | HH_TOT |
| DVFCRN_9 | Percent household having NO credit cards | % Household | HH_TOT |
| ATTCRP_1 | Percent household usually paid off balance every month | % Household | HH_TOT |
| ATTCRP_2 | Percent household usually do not pay off balance every month | % Household | HH_TOT |
| ATTCRR_1 | Percent household in which someone was refused credit card | % Household | HH_TOT |
| ATTCRR_2 | Percent household in which no one was refused credit card | % Household | HH_TOT |
| | MORTGAGE | | |
| DVFTENUR_1 | Percent homeowner without mortgage among all households | % Household | HH_TOT |
| DVFTENUR_2 | Percent homeowner with mortgage among all households | % Household | HH_TOT |
| | DEBT/LIABILTY | | |
| WDTOTAL | Total debts, including mortgage, loans (student, payday, vehicle and others), outstanding credit card balances, | Dollar | HH_TOT |
| | or outstanding balances on lines of credit | | |
| WDMOR | Mortgage debt | Dollar | HH_TOT |
| WDPRMOR | Mortgage on principal residence: Any loan that uses the principal residence as collateral | Dollar | HH_TOT |
| WDSTOMOR | Mortgage on other real estate in Canada & foreign | Dollar | HH_TOT |
| WDSTNMOR | Non-mortgage debt | Dollar | HH_TOT |
| WDSTVHLN | Vehicle loans: Total of all vehicle loan debt (cars, trucks, vans and other vehicles) | Dollar | HH_TOT |
| WDSTLOC | Line of credit: Total of all line-of-credit debt (home equity line of credit and other lines of credit). A line of credit | Dollar | HH_TOT |
| | is the maximum amount of credit that a customer of a store, bank, etc. is authorized to use. | | |
| WDSLOAN | Student loans | Dollar | HH_TOT |
| WDSTCRED | Credit card & installment debt | Dollar | HH_TOT |
| WDSTODBT | Other debts & loans: Total of other debt, other loans from financial institutions and other money owed | Dollar | HH_TOT |
| | ASSETS | | |
| WATOTPT | Total Assets (\$): Including real estate, stocks, bonds, and money itself and Employer Pension Plans | Dollar | HH_TOT |
| WAFIN | Financial Assets: Non pension assets | Dollar | HH_TOT |
| WASTDEPT | Deposits Total (\$): Money in banks (chequing/savings accounts + term deposits) exclusive of registered | Dollar | HH_TOT |
| | saving plans (RRSP) | | |
| WASTMUIC | Fund Total (\$): Asset value of all mutual funds & other investment funds, non-RRSP, and income trusts excl | Dollar | HH_TOT |
| | of RRSP | | |

| Variable | Description | Unit | Weight |
|-----------|---|--------|--------|
| WASTBOND | Bonds Total: Asset value of all bonds exclusive of registered saving plans. Bonds are certificates of | Dollar | HH_TOT |
| | indebtedness, issued by a government or corporation. Interest rates are fixed for the term of the bond but the | | |
| | bond may be sold at more or less than its face value | | |
| WASTSTCK | Stocks Total: Asset value of all non-registered saving plans stocks | Dollar | HH_TOT |
| WASTTFSA | Tax Free Saving Accounts (TFSA). Canadian residents age 18 and older can contribute up to \$6,000 per year | Dollar | HH_TOT |
| | without being taxed on investment income or capital gains | | |
| WASTOINP | Other Non Registered Saving Plan Invest/Financial Asset | Dollar | HH_TOT |
| WARPPA | Financial Assets: Private pension assets | Dollar | HH_TOT |
| WARRSPL | RRSP: Accumulation of total Registered Retirement Savings Plan (RRSP) investments including locked in | Dollar | HH_TOT |
| | RRSPs. A capital accumulation program designed to encourage savings for retirement. Contributions are tax | | |
| | deductible, within prescribed limits. Investment income earned in the RRSP is tax-exempt, but benefits are | | |
| | taxable. Amounts in these plans include amounts originally invested plus accrued interest/earnings | | |
| WARRIF | RRIF/RIF: Accumulation of total registered retirement income funds / registered income Fund. A fund into | Dollar | НН_ТОТ |
| | which RRSP monies may be transferred. Payments from a RIF may be varied, but a minimum amount must be | | |
| | withdrawn annually | | |
| WARPPT | Employer sponsored Registered Pension Plans (EPPs): Including current, deferred and in pay pension plans | Dollar | HH_TOT |
| WAOTPEN | Asset value of other retirement funds: Including deferred profit sharing plans, executive and foreign | Dollar | НН_ТОТ |
| | pension plans and annuities | | |
| WASNONFI | Non-Financial Assets: Such as a car, home or properties, art, jewels, antiques, etc. | Dollar | HH_TOT |
| WREAL_ALL | Real estate | Dollar | HH_TOT |
| WREAL_ES | Asset value of the principle residence | Dollar | HH_TOT |
| WASTREST | Asset value of all real estate other than principle residence | Dollar | HH_TOT |
| WASTVHOF | Vehicles and other non-financial assets | Dollar | HH_TOT |
| WASTVHLE | Vehicles owned. Asset value of vehicles (cars, trucks, watercrafts, RVs, trailers, snowmobiles, ATVs, etc) | Dollar | HH_TOT |
| WASTONOF | The value of the contents of the principal residence, valuables and collectibles, art, jewels, antiques, etc. | Dollar | HH_TOT |
| WBUSEQ | BUSINESS EQUITY: Total value of all business assets or properties owned by the household, including | Dollar | HH_TOT |
| | agricultural property, machinery and equipment, wholly or partially owned business property and assets, | | |
| | copyrights, patents or royalties and others | | |
| WNETWPT | NET WORTH INCLUDING PENSION: Net worth of a household equals to Assets minus debts. The assets Includes | Dollar | HH_TOT |
| | Employer Pension Plans (current plans valued on termination basis), real estate, stocks, bonds, and money itself. | | |
| D5500 | Average annual contribution to RRSPs | Dollar | нн тот |

| Variable | Description | Unit | Weight |
|----------------|--|-------------|------------|
| | HOUSEHOLD BUDGET | | |
| ATTBUD_1 | Percent household that has Budget | % Household | HH_TOT |
| ATTBUD_2 | Percent household that has No Budget | % Household | HH_TOT |
| DVFATT5H_1 | Percent household who would finance an unexpected expenditure of \$500: Use Saving | % Household | HH_TOT |
| DVFATT5H_2 | Percent household who would finance an unexpected expenditure of \$500: Borrow from Friend or Relative | % Household | HH_TOT |
| DVFATT5H 3 | Percent household who would finance an unexpected expenditure of \$500: Use Credit Cards | % Household | нн тот |
| DVFATT5H 4 | Percent household who would finance an unexpected expenditure of \$500: Use Line of Credit | % Household | НН ТОТ |
| DVFATT5H 5 | Percent household who would finance an unexpected expenditure of \$500: Arrange for a Loan | % Household | НН ТОТ |
| DVFATT5H 6 | Percent household who would finance an unexpected expenditure of \$500: Sell an Asset | % Household | НН ТОТ |
| DVFATT5K 1 | Percent household who would finance an unexpected expenditure of \$5,000: Use Saving | % Household | HH_TOT |
| DVFATT5K_2 | | % Household | HH_TOT |
| DVFATT5K_3 | Percent household who would finance an unexpected expenditure of \$5,000: Use Credit Cards | % Household | HH_TOT |
| DVFATT5K 4 | Percent household who would finance an unexpected expenditure of \$5,000: Use Line of Credit | % Household | HH_TOT |
| DVFATT5K 5 | Percent household who would finance an unexpected expenditure of \$5,000: Arrange for a Loan | % Household | HH_TOT |
| DVFATT5K_6 | | % Household | HH_TOT |
| ATTSIT_1 | | % Household | НН ТОТ |
| ATTSIT_2 | | % Household | HH_TOT |
| ATTSIT_3 | Percent household whose financial situation in the next two years will be: Same | % Household | HH_TOT |
| ATTSIT_7 | Percent household whose financial situation in the next two years will be: Unknown | % Household | HH_TOT |
| | REGISTERED RETIREMENT SAVINGS PLAN (RRSP) | | |
| RRSP_MAXNO | Percent household who did not maximize RRSP (Including zero) contribution | % Household | HH_TOT |
| RRSP_MAYES | Percent household who maximized RRSP contribution | % Household | HH_TOT |
| RRSP_NO | Percent household who had no RRSP account | % Household | HH_TOT |
| DVFRSPST_1 | Percent household having RRSP but never withdrew money from it | % Household | HH_TOT |
| DVFRSPST_2 | Percent household in which a member withdrew money from RRSP | % Household | HH_TOT |
| DVFRSPST_3 | Percent household who never had money in RRSP | % Household | HH_TOT |
| ATTRSA_1 | Percent household who withdrew money from RRSP to purchase annuities or RRIFs | % Household | HH_TOT |
| ATTRSH_1 | Percent household who withdrew money from RRSP through Home Purchase Plan. A government sponsored | % Household | HH_TOT |
| | plan that allows people to withdraw up to \$20,000 tax free from their Registered Retirement Savings Plan (RRSP) | | |
| | to apply towards the purchase of a home | | |
| ATTRSH_2 | Percent household who never withdrew money from RRSP through Home Purchase Plan | % Household | HH_TOT |
| ATTRSL_1 | Percent Household who withdrew money from RRSP through Lifelong Learning Plan | % Household | HH_TOT |
| ATTRSL_2 | Percent Household who never withdrew money from RRSP through Lifelong Learning Plan | % Household | HH_TOT |

| Variable | Description | Unit | Weight |
|------------|--|----------------------|--------|
| | AVERAGE HOUSEHOLD ANNUAL CONTRIBUTION TO | | |
| D5000_5084 | Personal Insurance Payments and Pension Contributions | Dollar | HH_TOT |
| D5000 | Life Insurance Premiums | Dollar | HH_TOT |
| D5060 | Annuity Contracts and Transfers To RRIFs | Dollar | HH_TOT |
| D5070 | Employment Insurance Premiums | Dollar | HH_TOT |
| D5080_5084 | Retirement and Pension Fund Payments | Dollar | HH_TOT |
| D5080 | Canada and Quebec Pension Plan | Dollar | HH_TOT |
| D5082 | Other Government Pension Funds | Dollar | HH_TOT |
| D5084 | Other Retirement or Pension Funds (Excluding RRSP) | Dollar | HH_TOT |
| | PERCENTAGE OF POPULATION AGE 15+ INVESTING THROUGH | | |
| INV_BANK | Bank | % Population Age 15+ | PP15_ |
| INV_TRUST | Trust company | % Population Age 15+ | PP15_ |
| INV_MFDC | Mutual fund company | % Population Age 15+ | PP15_ |
| INV_CU | Credit union/caisses populaires/deconomie | % Population Age 15+ | PP15_ |
| INV_FBRK | Full service investment broker | % Population Age 15+ | PP15_ |
| INV_FP | Financial planner | % Population Age 15+ | PP15_ |
| INV_INS | Insurance company | % Population Age 15+ | PP15_ |
| INV_DBRK | Discount broker | % Population Age 15+ | PP15_ |
| | PERCENTAGE OF POPULATION AGE 15+ HAVING INVESTMENT | | |
| FP_S_BOND | Canada Savings Bonds | % Population Age 15+ | PP15_ |
| FP_GIC | Guaranteed Investment Certificates | % Population Age 15+ | PP15_ |
| FP_INVRE | Real estate investment | % Population Age 15+ | PP15_ |
| FP_MFD | Mutual funds | % Population Age 15+ | PP15_ |
| FP_RESP | Registered Education Savings Plan (RESP) | % Population Age 15+ | PP15_ |
| FP_RRIF | Registered Retirement Income Fund (RRIF) | % Population Age 15+ | PP15_ |
| FP_RRSP | Registered Retirement Savings Plan (RRSP) | % Population Age 15+ | PP15_ |
| FP_STOCKS | Stocks | % Population Age 15+ | PP15_ |
| FP_TERM | Term deposits | % Population Age 15+ | PP15_ |
| FP_O_BOND | Other bonds | % Population Age 15+ | PP15_ |
| | HOUSEHOLD NET SAVINGS | | |
| SAV_HH | Household net savings of the year part of the disposable income (adjusted for the change in pension entitlements) that is not spent on final consumption goods and services. It may be positive or negative depending on whether disposable income exceeds final consumption expenditure, or vice versa. | Dollar | НН_ТОТ |

| Variable | Description | Unit | Weight |
|---------------|---|------|--------|
| Data Sources: | l) Statistics Canada: Survey of Financial Security (2005, 2012, 2014, 2016, 2017, 2019) | - | |
| | Canadian Financial Capability Survey (2009, 2012, 2014, 2019) | | |
| | Census 2016, 2021 | | |
| | Online Monthly Publication of Labour Force Survey (2023) | | |
| | Publication on Retail Sales, Consumer Spending and Savings (2023) | | |
| | 2) Canadian Bankers Association (2023) | | |
| | 3) Canada Mortgage and Housing Corporation (2023) | | |
| | 4) Numeris (2023) | | |
| | 5) Real Estate Boards (2023) | | |
| | 6) Publications of Deloitte, McKinsey and PWC on COVID-19 and Economics (2021-2023) | | |
| | 7) Manifold Data Mining Inc. (2023): | | |
| | SuperDemographics | | |
| | Household Spending Patterns | | |
| | CanaCode Lifestyle Clusters | | |
| | Proprietary Research | | |